

# GEOSPATIAL DATA OFFERINGS



#### Introduction

Data cannot be explanatory until converted into information. Noteworthy to say a picture can cover more than 1000 words and a map can portray more than 10 pictures. Conversion of data to empathise relevant information and blending with maps adds tremendous value to comprehend and explore shrouded possibility underneath.

Business and strategic planner, business analyst for their sales, marketing and distribution businesses requires prompt understanding of the geographies with value added data to manage business entities and assets more effectively to enhance their business vertically as well as horizontally, servicing customer more efficiently for their retention and vis-à-vis acquisition planning. Here, spatial data becomes almost an exigency.

GIS development team in MapmyIndia is working continuously to collate and process various datasets to complement GIS vector layers to support enterprises for the business challenges related to geographies viz.

**Accurate and authentic GIS Maps** are the best way to visualize or analyse any information related to distribution network, sales and distribution planning, marketing.

Augmenting the map with significant information adds colossal value to the study of any geography for various GIS and non-GIS analysis like:

- Search to find out known/ unknown locations and what is around the searched location
- Geocoding of business related assets
- Visualization of current business coverage over the geographies
- Visualization of competition?
- Analyzing Sales performance and demand in various geographies
- Research of market share in various markets/ geographies
- Various geo-marketing analyses like: catchment analysis, site selection analysis etc.

Different industry vertical require different kind of data and information and we at MapmyIndia can support them to cater their map and data needs. MapmyIndia helped equipped map-data and has understanding of many of the industry verticals like: Insurance, Retail, Logistics, QSRs, Banking, Micro Finance, Telecom, E-commerce, FMCG, Urban Planning, Municipal Administration and Governance, Smart City Development (IoT & Smart Governance), Health Care, Market Consultants, Travel and Tourism, Education, Media, Automotive, Disaster Management etc.

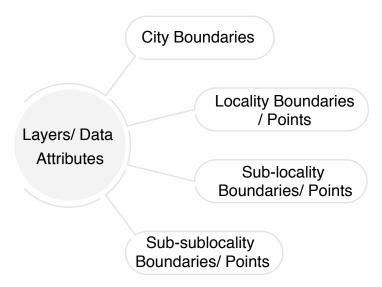
To adapt the need of businesses and geographies (Urban and Rural markets), MapmyIndia manages the data in multiple information categories like: Urban Profile data, Postal data, profile data, Affluence data, Rural Potential Index, Socio-economic, Demographics etc., which in-turn can support and add value while decision making and planning for different verticals as per business requirement.

#### **Information Categories**

Due to diversity of business requirement and satisfying the adhoc business needs, same datasets may not be used for every business problem. To assist such cases, MapmyIndia has grouped the information datasets into multiple category and sub-category indicators. Below are some of the Categories and their Sub- Categories with overview

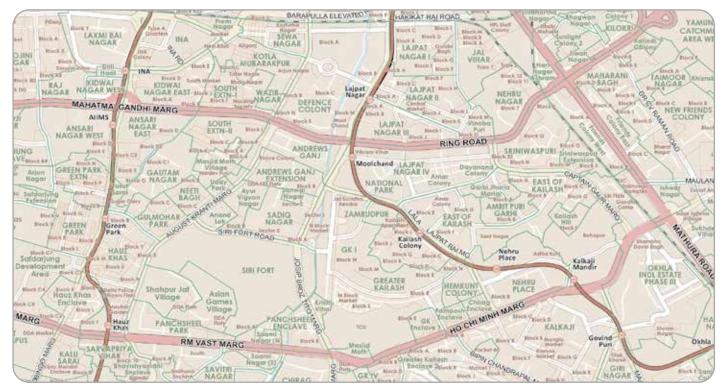
#### **Urban Profile Database**

Defining an urban area with drill down best possible precise information with detailed information to cater the exigency of urban markets to read and understand the urban place as high level of addressing structure, urban profile database is created



#### Overview

To study urban market and understand the in-depth information, urban dataset supports to get insight.



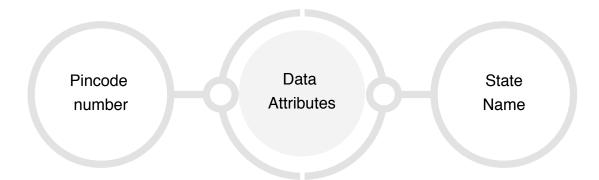
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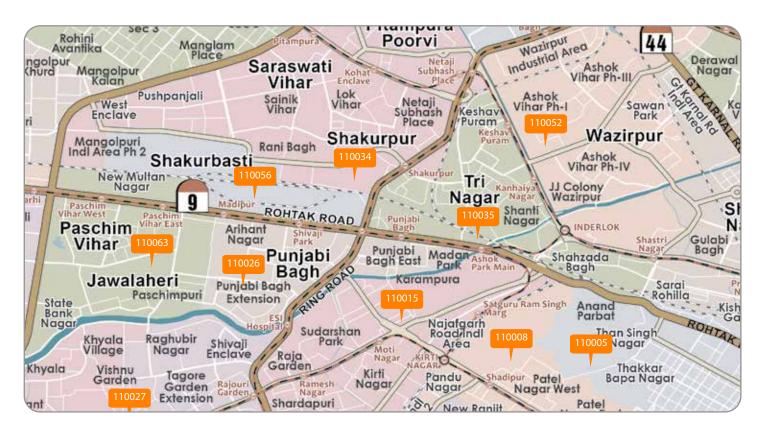
Data and Information collected through physical survey

#### **Postal Database**

Postal Index Number (PIN) or PIN Code is a 6 digit code of Post Office numbering used by India Post. First digit indicates one of the regions, first 2 digits together indicate sub-region or one of the postal circles, first 3 digits together indicate a sorting / revenue district and last 3 digits refer to the delivery post office.

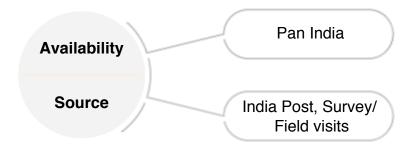
India has almost 24K unique pincodes covering length and breadth of Indian geography.





#### **Application**

Postal database becomes one of the key components of address structure for identification of location, delivery of goods, for banking purposes. Especially, insurance, courier companies and e-commerce companies use pincode as prime indicator for customer registration, delivery of consumables



#### **Profile Database**

We have every possible business, administrative and travel destination mapped with high level of accuracy and attribute richness. We possess over 12 million Points of Interest fragmented under 180+categories.

#### Layers/ Data Attributes

Hotels, Restaurants, Medical Facilities, Transport Services, Religious Places, Commercial & Shopping Places, Residential Apartments, etc

## Profile Database

#### **Application**

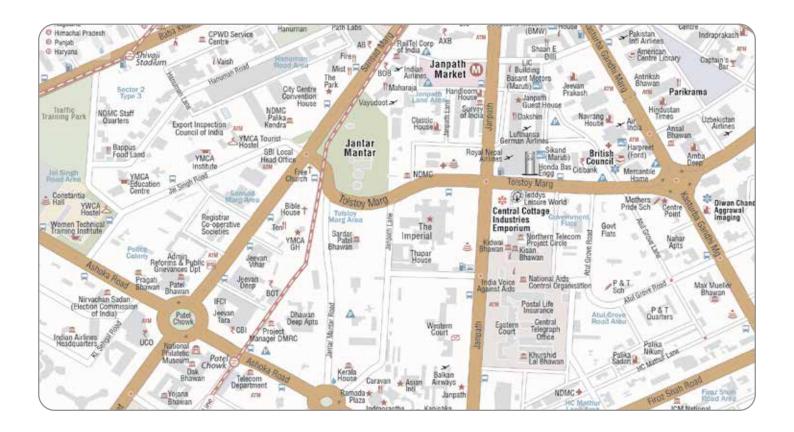
To identify any specific location, Point of Interest (POI or landmarks) plays a vital role. POI always performs an important role in address for navigation or last mile reach, for area and location profiling of different business vertical and their diverse requirements.

#### **Availability**

Pan India

#### Source

Field Visits/ Survey



#### **Affluence Database**

Business Intelligence experts at Mapmylndia conducts and manages field studies, data collection, analyse & compile various dataset and compute using in-house developed algorithm to calculate affluence ranges and associate the same with various GIS layers for the most effective use to help various analytical, research and planning exercises.

#### **Data Attributes**

Spending/ Purchasing Power

(No. of HH with annual HH income Greater than 10 Lac/5 to 10 Lac/ 1.5 to 5Lac/ Less than 1.5Lac)

#### **Application**

Organization like FMCG, Retail, Banking, Insurance etc. always research for the perspective customers that can be targeted for specific product or brands i.e. Premium products.

For Example - FMCG and Retail companies use such details for potential viability and growth, customer expansion and retention

## Affluence Database

#### **Availability**

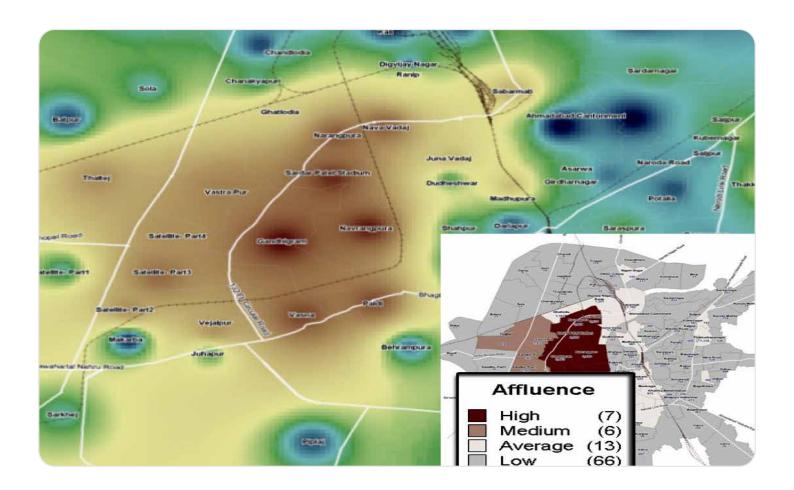
For limited cities at locality/ area level

#### Sources

Primary: Survey/ field visits

Secondary: Census data, City devel-

opment plan



#### **Rural Potential Index**

In India, there are almost 0.6+ million villages with highly scattered rural population with low population density makes it difficult to select geographies to develop markets.

Demographics are available through census but, what about location and surroundings? Accessibility to the potential rural market? Organizational players in the markets follow their perception, words of mouth; some others study demographics, market research, study competition and existing sales trends to focus market.

(RPI) is essentially makes use of the most critical parameters affecting the rural market potential. The index is developed on the basis of demographics, socio-economic, consumption, awareness and means in rural areas. Results hence generated are moderated with other external market research data and use of digital technology, geo-spatial characteristics to determine the market potential of the rural area.

Data Attributes
Villages with High,
Medium, Average/
Low Potential attribute

Rural
Potential
Index

#### Application

Industries focusing towards rural Indian markets can leverage using RPI data to identify potential markets and for their RTM planning

#### **Availability**

Pan India at village level

#### Source

Census Data



#### Socio - Economic Database

To define any market/ geography using the availability of amenities, social infrastructure, facilities etc., Socio-Economic data can be used to for any geography with combinations of census demographics data and other required parameters.

#### **Data Attributes:**

Attributes	Description								
Bathroom facilities	No. of households using bathroom facilities								
Cooking Fuel	No. of households using cooking fuel								
Drinking Water	No. of households using different source of drinking water								
Dwelling units	No. of households with 1/2/3/4/5/5+ dwelling units								
Education	Education facilities (school/ colleges/ universities)								
Floor Material	No. of households with floor material stone/ cement/ tiles etc.								
HH Size	No. of households with HH size 1 to 9								
Kitchen Facilities	No. of households using kitchen facilities								
Married Couples	No. of married couples in household								
Medical	Medical facilities (hospital/ clinics/ dispensaries/ medical store)								
Ownership	No. of households with status as owned/ rented								
Roof Material	No. of households with roof material tiles/ bamboo/ concrete etc.								
Source of Lighting	No. of households using different source of lighting								
Toilet Facilities	No. of households having or using toilet/ bathroom facilities								
Transport	Availability of transportation (metro/ railway/ bus)								
Transport	Transportation (type of road and density)								
Wall Material	No. of households with wall material tiles/ bamboo/ mud/ concrete etc.								

#### Application:

Used widely for research and business analytics across various industry verticals. Organization like FMCG, Retail, Banking, Insurance, etc. wants to research for the customers to identify potential viability, business expansion and much more.

Availability: Socio Economic data is available for pan India across all levels.

Source: Census Data

#### **Demographics**

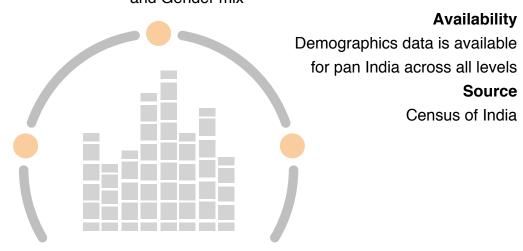
Demographics data represent the population attributes at various administrative levels. Census of India is the most credible source of this information.

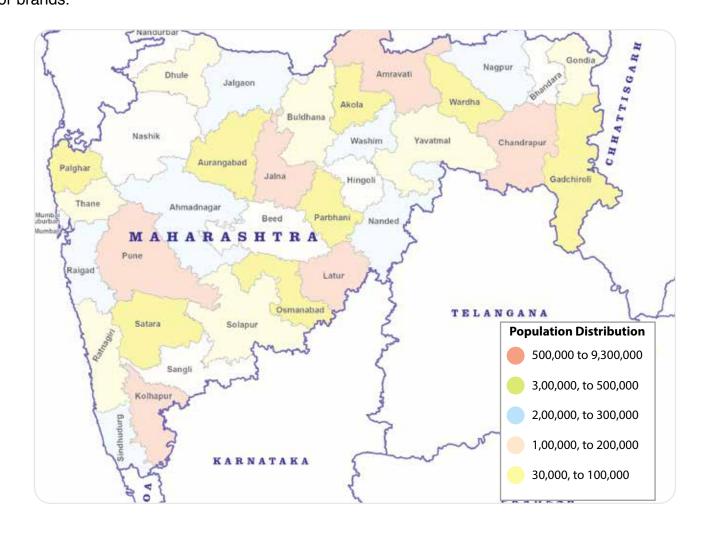
#### **Data Attributes**

Total Household, Total Population and Gender mix

#### **Application**

Demographics data is widely used for the research and planning by the government agencies, Scholars, business people, industrialists, and many more. Organization like FMCG, Retail, Banking, Insurance, etc. wants to research for the perspective customers that can be targeted for specific product or brands.





#### **Traffic Data**

MapmyIndia traffic offering covers histroical traffic data collected, through billions of vehicle GPS logs, every day using variety of devices including vehicle data, car rental service data and processed for entire city road stretches with time interval of 15 minutes. Currently MapmyIndia has traffic data of 30+ cities

#### **Data Attributes**

Historic traffic data with average speed at various road stretch information

#### **Application**

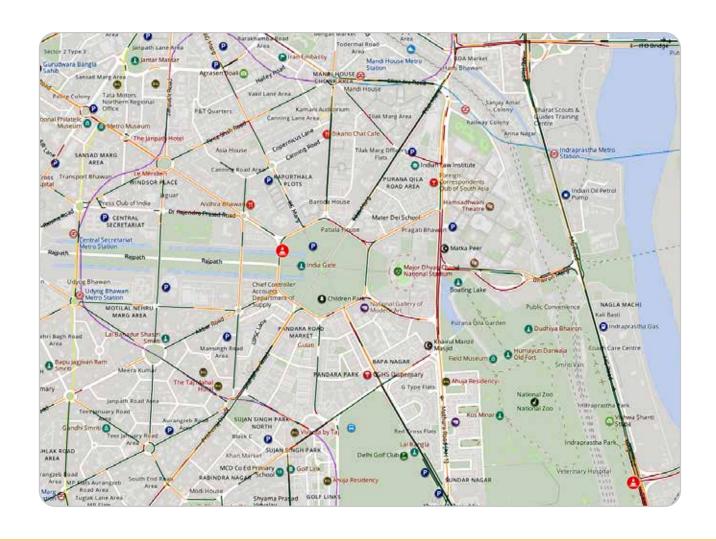
Historic traffic represent historical speed patters organized into 15 minutes intervals for an entire week. The feature can be used to predict traffic flow based on historical information

#### **Availability**

City level (for limited cities)

#### Source

MapmyIndia GPS probes



#### **Transport Network**

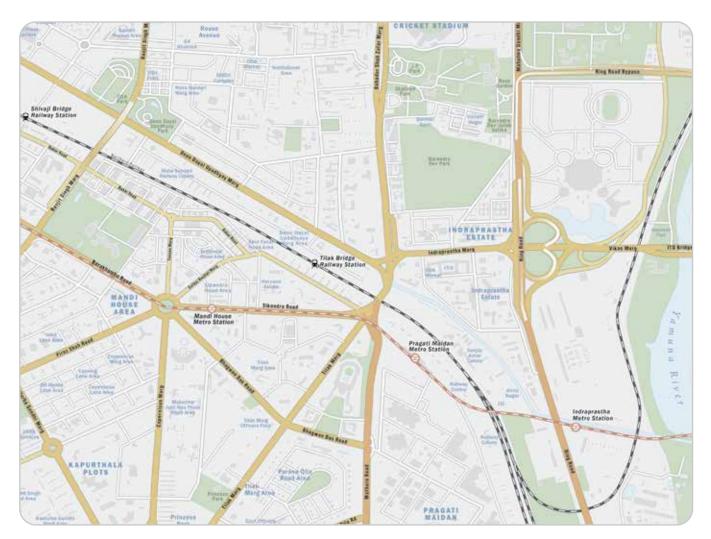
Highly detailed and classified road and rail network covering the entire length and breadth of the country.

Roads classified into multiple categories depending on classification criteria and usage, with associated attributes, our transportation data stands out for all routing applications. Some of the rich attributes associated to roads are Name, Aliases, Route numbers, Administrative Information at the most granular level, Average Speed, Number of Lanes, Dividers, Road Directions, Speed Limits, Restrictions, Private Roads, Form of Ways such as Flyovers, Roundabouts, Bridges etc., and many more....

Railway Network is basically classified into broad category of Metro Rail Network, and Rail Network along with classification on gauge types.

#### **Data Layers**

- National road network- NH, SH, DH
- City road network with road classification
- Railway Network
- Metro Rail Network



#### **Application:**

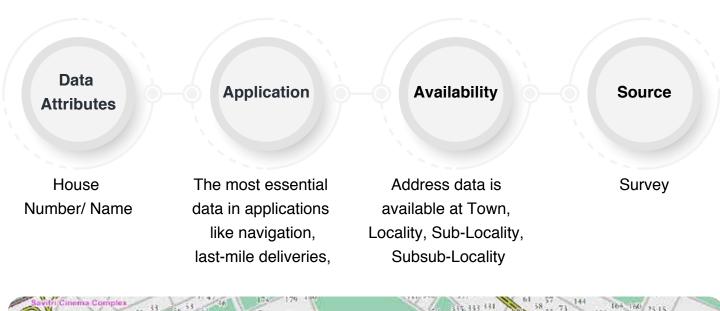
Transport Network can be used for Routing, Navigation, Last mile delivery, Transit application etc.

**Availability:** Pan India

**Source :** Survey/ Field visits

#### **Address Database**

MapmyIndia address data comprises of city, urban, semi urban and rural address directories with different levels of granularity. House and building numbers are covered at the most detailed level while street level maps for all the cities and towns in the country are being provided.





#### **Amenities/ Facilities**

Amenities help to understand infrastructure, profiling and development and growth potential of any geography.

#### **Data Attributes**

Attributes	Description							
Agriculture related	Area (in hectares) of irrigated land, barren land etc.							
Banking	Availability and no. of banks/ ATMs							
Commodity	Major commodity grown/ manufactured							
Communication	Availability of Post offices, TV, Radio, Telephone, Mobile etc.							
Cooking Fuel	Type of fuel used or cooking							
Education	Education facilities (School/ Colleges/ Universities)							
Electricity	Availability and no. of HH availing electricity facility							
Entertainment	Availability of cinema/ theatre etc.							
Healthcare	Medical Facilities (Hospital/ Clinics/ Dispensaries/ Medical Store)							
Market	Availability of markets/ mandi/ haats							
NGO/ Community	Availability of NGO/ Asha workers/ SHGs							
Power Supply	Availability of power for domestic/ commercial/ industrial use							
Transport	Availability of Bus, Train, Van etc.							

#### Application:

Can be used for planning & strategizing Rural / Urban Planning for Market Researchers & Organizations planning for their business expansion & penetration in various geographies.

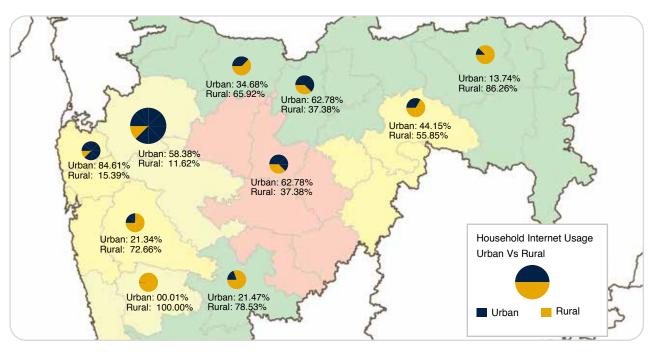
Availability
Available at District,
Sub-district,
Town, Village,
Pincode & Ward Level.

**Source** Census of India

#### **Awareness**

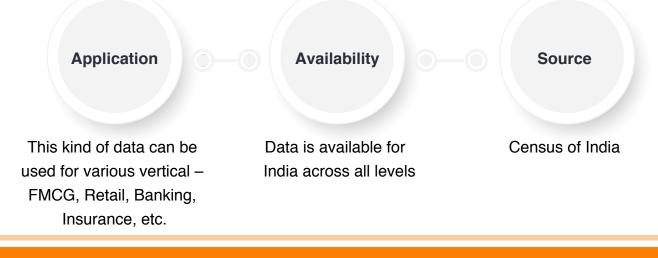
In different geographies, literacy and digital awareness plays a major role for understanding and grasping knowledge of the surroundings and outer world whether the business or the society. Higher the literacy level especially female literacy and general awareness to digital media helps industry to focus on specific requirement of the population like: connectivity with businesses, brand awareness etc. This information becomes more useful when related to rural markets.

MapmyIndia collate and process various related attributes to help related business verticals to plan/ analyse the geographies for their better reach in various different geographies of the country.



#### **Data Attributes**

Attributes	Description
Literacy	Literacy percentage and ratio Female literacy
Media	No. of HH using Digital Media (Mobile/ Computer) No. of HH using Digital Media (Internet)



#### **Penetration**

In today's time organization are looking for deeper reach of their brand and products by studying the market through various means of information. Although many of market research agencies study the data to provide the information in tabular or graphical format but due to lack of 'location' factor i.e. digital maps, it remains a challenge for better to best approach. We, at MapmyIndia support such studies to visualize over the digital maps to help the organization to get the answer of various business challenges.



#### **Data Attributes**

Attributes	Description								
Banking	Bank/ ATM								
Digital Technology	No. of HH using Mobile, Laptop/ Computers, Internet								
Media	No. of HH using TV, Radio Transistor, Newspaper								
Vehicular	No. of HH using 2W, 4W								



#### **Vehicle Population**

Vehicle population database help to understand the estimated number of vehicles at Town, Sub-district and District level and can be used for studies and analyses related to automobiles and auxiliaries businesses

#### **Data Attributes**

No. of Cars, 3 Wheeler, HCV, Tractors, 2 Wheelers

#### **Application**

This dataset adds great value in Automobiles and Automotive accessories related business planning.

#### **Availability**

At all India Town,
Sub-district and District level

#### Source

RTO, Census of India

#### **Consumption**

It helps to understand the usage/ ownership of vehicles, durable goods, and telecommunication devices within specific administrative geographies.

#### **Data Attributes**

Attributes	Description								
Communication	No. of HH using basic telephone (landline) No. of HH using Mobile								
Media	No. of HH having media (TV/ Radio)								
Vehicles	No. of HH using 2-Wheeler/ 4-Wheeler/ Bicycle								



### **Annexure1: Information Categories and Availability**

CATEGORY	STATE	DISTRICT	SUB- DISTRICT	TOWN	VILLAGE	PIN CODE	WARD	LOCALITY	SUB- LOCALITY	SUB- SUBLOC	GRID
AFFLUENCE				✓		<b>√</b> #	<b>√</b> #	<b>√</b> #	<b>√</b> #	×	<b>√</b> #
AGE GROUP	✓	✓		<b>√</b> #							
AMENITIES/ FACILITIES		✓	✓	✓	✓	✓	<b>√</b> #				
AWARENESS	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
COMMUNICATION	✓	✓	✓	✓	✓	✓	✓	<b>√</b> #	<b>√</b> #	<b>√</b> #	<b>√</b> #
CONSUMPTION	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
DEMOGRAPHICS	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
EDUCATION LEVEL	✓	✓									
MEANS	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
MODE OF TRAVEL FOR WORK	✓	✓			•••	•••					
PENETRATION	✓	✓	✓	✓	✓	✓	✓	<b>√</b> #	<b>√</b> #	<b>√</b> #	<b>√</b> #
PROFILE DATA	✓	✓	✓	✓		✓	✓	✓	✓	✓	✓
RELIGION	✓	✓	✓	<b>√</b> #							
RURAL POTENTIAL INDEX (RPI)					✓			•••			
SOCIO-ECONOMIC	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
VEHICLE POPULATION	✓	✓	✓	✓		<b>√</b> #					
TRAFFIC DATA				<b>√</b> #							
POSTAL DATABASE	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
TRANSPORT NETWORK	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
LANDUSE	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
ADDRESS				<b>√</b> #		•••		<b>√</b> #	<b>√</b> #	<b>√</b> #	

#: Available for limited geography

#### **Annexure 2: Information Categories v/s Business Verticals**

Augmenting the map with significant information adds colossal value to the study of any geography for various GIS and non-GIS analysis. Below are some of the proposed datasets that can add value to different verticals using different combination of information datasets.

#### **FMCG**

- Demographic
- Administrative
- City Map
- Affluence
- Penetration
- Profile Data
- Postal Database
- · Address Database

#### Retail

- · Demographic
- Ward
- Penetration
- Affluence
- Postal Database
- City Map
- · Profile Database
- · Address Database

#### Insurance

- Demographic
- Penetration
- Urban Database
- Administrative
- · Amenities / Facilities
- Postal Database
- Profile Database

## Banking (Incl. Micro Finance)

- Demographic
- Administrative
- Profile Database
- Affluence

#### **Telecom**

- Demographic
- Administrative
- Profile Database
- · Amenities/ Facilities

#### **Healthcare**

- · Demography
- Profile Database
- Amenities/ Facilities
- Transport Network

#### Market **Consultants**

- Demography
- · Amenities/ Facilities
- Penetration
- Ward
- · Profile Database
- · Affluence
- Urban Database

#### Government

- Administrative
- Demography
- Penetration
- Ward

#### Travel & **Tourism**

- Urban Database
- Transport Network
- Profile Database
- Demography

#### · City

- Postal Database

#### **Education**

- Administrative
- · City
- Demography
- Penetration
- Ward
- Urban Database
- · Postal Database
- · Transport Network
- · Affluence

#### Media

- City
- Ward
- · Urban Database
- Transport Network
- · Profile Database

#### **Automotive**

- Demography
- · Amenities/ Facilities
- · Penetration
- Affluence
- · Profile Database



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